

## PRESS RELEASE

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### **ACQUISITION OF PROTA ALTAR BY ARKANCE – A SUBSIDIARY OF THE GROUPE MONNOYEUR**

On December 8, 2021, ARKANCE - subsidiary of the GROUPE MONNOYEUR - acquired Prota Altar, a major player in the digitalization of Building Construction and Manufacturing industries in Turkey. It thus completes its portfolio of solutions and strengthens its leading position in the distribution of CAD and BIM technologies across Europe and Turkey.

This acquisition open a bridge between Europe and Turkey to support Groupe Monnoyeur's clients - Building and Earthmoving Contractors, Design Offices, Infrastructure Owners, Manufacturing Companies and Mines and Quarry operators – on their digitalization journey.

"In just a few years, ARKANCE has become a major player in the AUTODESK channel network in Europe, and now takes a leading position in many countries in Europe. We are extremely satisfied with the development of this activity within our Group and with the unique value proposition it enables us to offer to our traditional customers in the Construction industry but also more widely to the Manufacturing players" says Philippe MONNOYEUR, CEO of GROUPE MONNOYEUR.

Historically linked to the Construction business through its CATERPILLAR dealership activities in Europe, the GROUPE MONNOYEUR was able to perceive very early on the major impact that digitization would have on its customers in the long term.

By acquiring Prota Altar, ARKANCE is investing in one of AUTODESK's largest Value Added Resellers in the Middle East and Eastern European regions.

"We are pleased to welcome Prota Altar to the Arkance group. We are very proud to gain a leading position in Turkey with this acquisition. Which also strengthens our group with a passionate team of experts, which whom we can bring an even stronger offering to our customers in Europe and Turkey." comments Gregoire ARRANZ, CEO of ARKANCE.

"We are all aware that ARKANCE, which is a subsidiary of the Monnoyeur Group, is a very successful Autodesk Partner and we believe that we will be perfectly aligned and together provide highest quality support and more value to our customers. Joining to this group a new and more competitive era will be commencing for Prota Altar family." Says Jozef Kubin, CEO of Prota Altar.

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#### **About PROTA ALTAR**

Prota Altar has been providing sales, training, technical support, and consultancy services to the design, construction, infrastructure, architecture, and manufacturing sectors since its establishment in 1991. Providing world-class services in the fields of AEC, CAD, CAM, CAE, and BIM, Prota Altar is one of Autodesk's largest Platinum partners in the EMEA (Europe – Middle East – Africa) region.

Prota Altar adopts the principle of providing the highest added value to its customers, providing quality consultancy and training services, implementing digital transformation in all business processes, constantly renewing itself, and doing all these under professional ethics.

Prota Altar's mission is to provide the latest, efficient, reliable, and sustainable technology solutions to the relevant sectors' professionals and continuously enrich its services without sacrificing transparency and quality.

The services offered by Prota Altar are not limited to individual software but also feature comprehensive solutions that propose the excellent cooperation of applications and teams in multi-disciplinary and complex workflow processes such as the design of bridges, dams, production plants, and factories.

Prota Altar's management policy aims to strengthen the knowledge level and skills of its employees in a friendly, reliable, and responsible teamwork environment focused on customer satisfaction and success.

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#### **About the GROUPE MONNOYEUR**

The GROUPE MONNOYEUR, a family business founded in 1906, provides to its customers from the construction and industrial sectors efficient and productive machines and handling solutions – through the distribution networks BERGERAT MONNOYEUR, APROLIS and IPSO. In addition, the GROUPE MONNOYEUR supports its customer to answer their energy supply and digitalization challenges through our dedicated subsidiaries ENERIA and ARKANCE. With more than 7.500 employees, the Group operates in 18 countries and posted more than 2 Billion € of turnover in 2020.

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#### **About ARKANCE**

ARKANCE's mission is to support its customers in their digital transition with its European network of experts. With 650 employees working in 4 divisions - ARKANCE SYSTEMS, ARKANCE OPTIMUM, ALLTERRA and SITECH – the group partners with global leaders, in particular AUTODESK & TRIMBLE – to distribute and implement solutions dedicated to optimizing all phases of the life cycle of a Construction or Industrial project, from offices to jobsites.

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#### **About ARKANCE SYSTEMS**

In ARKANCE organization, ARKANCE SYSTEMS is focusing on delivering a complete software and application expertise for all phases of the construction project lifecycle. After these acquisitions, ARKANCE SYSTEMS counts now 550 employees including more than 250 application engineers supporting 100,000 users through a European network established in France, BeNeLux, Poland, Finland, Lithuania, in the Czech and Slovak Republics and in Hungary, and will continue to invest as part of its strategic development. Its experts are at the forefront of all topics concerning BIM, digital twins, industry 4.0 and other IoTs. ARKANCE SYSTEMS is an AUTODESK® PLATINUM PARTNER and TRIMBLE AUTHORIZED CHANNEL PARTNER on territories where the group operates.

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