

## Press release

Créteil, 6 February 2022

### **Aprolis strengthens its position in Portugal with a new acquisition**

**With the acquisition of Empigest, Aprolis becomes the leader in multi-brand long-term rental in the handling equipment sector in Portugal**

Aprolis, Monnoyeur's division dedicated to the rental of handling equipment in Europe and Asia, is strengthening its position in the Iberian Peninsula with the acquisition of Empigest, a major player in its market. Empigest has a turnover of more than €20 million in 2022, employs 140 people and manages 2400 long-term rental contracts.

This new European acquisition is part of the rapid development of Aprolis, which has made two significant acquisitions since 2021, in the United Kingdom (Impact Handling) and Italy (CGM-Movincar). Already present in Spain and Portugal since 2017, Aprolis will achieve with the acquisition of Empigest more than €80 million in turnover in the Iberian Peninsula, and more than €500 million in Europe, doubling in three years.

Aprolis continues to consolidate its European leadership in the rental of multi-brand handling equipment," said Benjamin de Castelnaud, CEO of Aprolis. Empigest strengthens our position in a high potential market, and more broadly contributes to the enrichment of our expertise at the European level".

Empigest has developed a wealth of experience in the long-term leasing of assets in the distribution and industrial sectors in Portugal over the past fifteen years, particularly with CROWN equipment. The Empigest team is fully involved in the acquisition and the integration project with the Aprolis activities in Portugal. Empigest's CEO, Carlos Carvalho, will lead the new company.

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#### **À propos d'APROLIS**

Aprolis has been distributing material handling equipment for over 50 years, in particular under the Cat Lift Truck brand and Crown brand. Providing the rental and maintenance of a fleet of 50,000 handling equipment mainly to customers in the industrial and logistics sectors. In 2022, Aprolis achieved a turnover of more than 400 million euros and employs 2,300 people present mainly in France as well as in Spain, Portugal, Luxembourg, Italy, UK and China. [www.aprolis.com](http://www.aprolis.com)

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#### **About MONNOYEUR**

MONNOYEUR, is a B2B services group for the construction, industry and agriculture sectors. It distributes and maintains equipment through its networks BERGERAT MONNOYEUR and IPSO and provides rental solutions with Aprolis and Bergerat Rent. MONNOYEUR assists its customers in meeting their energy supply and digitalization challenges through its dedicated subsidiaries ENERIA and ARKANCE. With 8,000 employees, Monnoyeur is present in 20 countries and has a turnover of €2.5 billion by 2022. [www.monnoyeur.com](http://www.monnoyeur.com)

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**About Empigest**

This company is the exclusive distributor for CROWN in Portugal. This group offers the most comprehensive range of top-of-the-range materials handling equipment and operates in Portugal through its direct branches. The company customers base is in most industrial and distribution sectors and the group offers a single point supply and support for all classes of materials handling equipment.

Contact for more information:

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