

PRESS RELEASE

Lithuania, February 15, 2023

ACQUISITION OF SBS Group BY ARKANCE – A SUBSIDIARY OF MONNOYEUR

On February 15, 2023, ARKANCE - subsidiary of MONNOYEUR - acquired SBS Group, a software development company specialized in the construction industry and BIM, based in Lithuania. This makes us even more capable of expanding our software production business.

Partner to build smarter

This acquisition is in line with Arkance's strategy to provide software products to support its clients - Building and Earthmoving Contractors, Design Offices, Infrastructure Owners, Manufacturing Companies and Mines and Quarry operators – on their digitalization journey. Arkance drives innovative and sustainable solutions (products, and services) to reduce the costs of their clients and help them to win more business.

Expanding our software production business

Gregoire ARRANZ, CEO of ARKANCE says: "I am very excited to welcome the SBS Group team into our teams. They will reinforce our building industry software development team in Lithuania. By acquiring SBS Group, we extend our software production business with solutions adding quantification and planning capabilities to our design tools. With these expanded capabilities, we will enable our customers to design and deliver buildings with more control over the projects costs, impact and timeline."

Transforming the landscape of digital construction and manufacturing

Nerijus Filipavičius, CEO of SBS Group says: SBS Group is now part of the ARKANCE Group, and I'm delighted to announce this. It has been a transformative journey for both us and the industry. Through years of consistent and rigorous work, nurturing talent and innovation, growth, cooperation and achieving a leading position in the Lithuanian market. Now we will multiply and accelerate the results we have achieved with a shared vision, strategy and combined forces. I'm excited that in this new phase we will continue to transform the landscape of digital construction and manufacturing on an even bigger scale.

About SBS Group

SBS Group is a software development company established in 2007 with an exclusive focus on the construction industry. From stand-alone components to the entire system, our solutions serve as the building blocks of digital transformation for both SMEs and large industry players. Acknowledged for the high degree of integration, customization, and affordability, our software and consulting services enable companies to organize and visualize their data, apply proven metrics and methodology, collaborate online, and employ the best industry practices and templates.

As a result, construction processes, resources, and decisions are streamlined through real-time project and workflow management; budgeting, finance, material, and equipment monitoring; BIM integration; and task automation.

About MONNOYEUR

MONNOYEUR, a family business founded in 1906, provides to its customers from the construction and industrial sectors efficient and productive machines and handling solutions – through the distribution networks BERGERAT MONNOYEUR, APROLIS and IPSO. In addition, the GROUPE MONNOYEUR supports its customer to answer their energy supply and digitalization challenges through our dedicated subsidiaries ENERIA and ARKANCE. With more than 8.000 employees, the Group operates in 19 countries and posted more than 2,5 Billion € of turnover in 2022.

About ARKANCE

ARKANCE's mission is to support the Manufacturing and Construction industries in their digital transition. Partner of global technology leaders, such as Autodesk or Trimble, and with its 800 people strong network of experts present in more than 14 countries in Europe, the group distributes and implements digital solutions in design and production. With these, Arkance customers optimize their projects through all phases of the life cycle, in the office, at home or in the field.

About ARKANCE SYSTEMS

In ARKANCE organization, ARKANCE SYSTEMS is focusing on delivering a complete software and application expertise for all phases of the design and building projects lifecycle. After these acquisitions,

ARKANCE SYSTEMS now counts 600 employees including more than 250 application engineers supporting 120,000 users through a European network established in France, BeNeLux, Spain, Portugal, Poland, Finland, Lithuania, in the Czech and Slovak Republics, Turkey and in Hungary, and will continue to invest as part of its strategic development. Its experts are at the forefront of all topics concerning BIM, digital twins, industry 4.0 and other IoTs. ARKANCE SYSTEMS is an AUTODESK® PLATINUM PARTNER and TRIMBLE AUTHORIZED CHANNEL PARTNER on territories where the group operates.

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