



ARKANCE, a subsidiary of Monnoyeur, acquires VinZero and becomes a global leader

Paris, June 1, 2023. ARKANCE, a leading European company specialized in the digital transformation of the construction and industrial sectors, and a subsidiary of B2B services group Monnoyeur, has acquired VinZero, a company with a strong presence in the United States and in Asia.

A global presence

This major acquisition will result in ARKANCE more than doubling its gross revenue. The latter, which amounted to 220 million euros in 2022, will thus exceed the 500 million euro mark on a full year basis.

This investment will enable ARKANCE, which until now has been present mainly in Europe, to expand its global reach.

Since its creation in 2018, ARKANCE has become a leading European player present in 14 countries with 800 employees.

With VinZero, ARKANCE will expand its global reach.

VinZero has 550 employees and is present in the United States, Australia, New Zealand, United Kingdom and India, spread across 32 offices under its subsidiary brands U.S CAD, A2K Technologies, Cadline and Capricot Technologies.

In total, the new entity will cover more than 18 countries supported by more than 60 local offices.

"We are very pleased to welcome VinZero to our group. In a few years, ARKANCE has become a leader in many European countries. With this new acquisition, we will benefit from a global reach and increased expertise, and will strengthen our ability to help our customers in their digital transition, while maintaining the local presence that is our strength ", says Philippe Monnoyeur, CEO of the Monnoyeur Group.

An expanded and enriched service offering, to meet customers' needs

Both ARKANCE and VinZero have capitalized for many years on the distribution of solutions from strategic, leading and innovative technology partners. The new entity has become the world's leading distributor of Autodesk, the leading publisher of specialized software for design and manufacturing, particularly for the construction and engineering industries.

The group will also be able to draw on an expanded network of skills to develop software in-house and enrich its service offering, to best support digitalization in the design and construction of architectural, industrial and infrastructure projects and to deliver complete solutions.

"ARKANCE now has the critical mass to develop sophisticated solutions, and the enhanced ability to deliver them and capture the growth of digitalization trends. Our ambition is to be a trusted partner for our customers' digital transformation by enabling them to balance quality, environmental impact and profitability. We rely on an international team of industry experts who understand the challenges of an ever-changing digital environment," says Grégoire Arranz, ARKANCE CEO.

A positive impact on the environment

While the construction sector is a major emitter of CO₂, the new entity is positioned as a key player in supporting its customers in a decarbonization strategy. Digitalization has a major role to play in reducing these emissions. VinZero, which places sustainability at the heart of its DNA, delivers an additional level of expertise and leadership to the group which deploy solutions to improve the design, construction and manufacturing of sustainable projects.

"VinZero's continued growth in digital transformation, with a focus on carbon reduction and sustainability, aligns perfectly with the Monnoyeur and ARKANCE vision. With an incredible business history spanning more than 100 years and a very people-oriented culture, it's the perfect partnership for VinZero. We are very excited about the additional potential that the scale of Monnoyeur and ARKANCE will bring to our people, our customers, and our partners in the years to come", concluded Paul Laycock, VinZero Group CEO.

About VinZero

VinZero's purpose is to accelerate the adoption of digital technologies in architecture, engineering, construction, owner-operator (AECO), and manufacturing organizations, supporting the urgency, momentum, and demand for more sustainable design, build, operation, and maintenance practices to build a better world. VinZero has more than 550 employees and 32 offices around the globe and is known for its inclusive culture that puts people first, champions sustainability through digitalization, and is passionate about solving customer challenges.

www.vinzero.com

About ARKANCE

ARKANCE has a mission to lead the Manufacturing and Construction industries in digital transformation. By partnering with global technology leaders and developing complementary IP solutions, ARKANCE optimizes its customers projects through all phases of the life cycle. Its 800 strong network of experts across 14 European countries have a deep knowledge of the challenges faced by industry and a passion to develop and deliver solutions responsibly and economically.

www.arkance.net

About Monnoyeur

MONNOYEUR, is a B2B services group for the construction, industry and agriculture sectors. It distributes and maintains equipment through its networks BERGERAT MONNOYEUR and IPSO and provides rental solutions with Aprolis and Bergerat Rent. MONNOYEUR assists its customers in meeting their energy supply and digitalization challenges through its dedicated subsidiaries ENERIA and ARKANCE. With more than 8,000 employees, Monnoyeur is present in 19 countries and has a turnover of €2.6 billion.

www.monnoyeur.com

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